



Crawford & Company®  
5335 Triangle Parkway NW  
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**FOR IMMEDIATE RELEASE**

**CONTRACTOR CONNECTION® PARTNERS WITH PHOENIX RESTORATION  
EQUIPMENT TO BRING DRYLINK ECOSYSTEM TO ITS CONTRACTOR NETWORK**

*Contractors Gain Access to Advanced Jobsite Data Collection Tools and Drying Reports*

**ATLANTA (May 2, 2022)** Crawford & Company® (NYSE: CRD-A and CRD-B), the world's largest publicly listed independent provider of claims management and outsourcing solutions to carriers, brokers, and corporations, is pleased to announce a partnership with Phoenix Restoration Equipment (Phoenix) to provide its DryLINK ecosystem to Crawford's Contractor Connection® 6,000-member network. Through the DryLINK ecosystem, contractors will have access to jobsite data collection tools and drying reports, helping to drive efficiency in lieu of recent skilled labor shortages.

As the insurance industry's largest network of credentialed contractors, Contractor Connection is trusted by market-leading insurance carriers to deliver consistent quality service when property damages occur to help restore the lives of the insured.

The DryLINK ecosystem is an app-based jobsite data collection tool that uses Bluetooth, Wi-Fi, and cellular technology to completely automate data entry on the jobsite and build the drying report.

With DryLINK, contractors can save 3-4 hours per job taking readings in-person or remotely and prioritize onsite visits based on remote readings. Contractors can then instantly share a link to the drying report to keep adjusters and other stakeholders apprised as to the progress of the job.

Karen Geiger, general manager of Phoenix, said, "We are proud to partner with a leading industry company like Crawford's Contractor Connection and to see the continued expansion of DryLINK as the only complete jobsite data collection ecosystem."

Lance Malcolm, president of Contractor Connection, said, "We are pleased to bring in technology that will offer remote moisture readings, increase process efficiency, and create more accurate documentation. Making our contractors more efficient leads for faster claim resolution and repair, ultimately creating better customer experiences for policyholders."



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### **About Contractor Connection®**

Contractor Connection, an industry leader in contractor managed repair and home improvement services, provides insurance carriers and consumers a national network of residential and commercial contractors that are vetted and managed for performance, measuring quality, timeliness and customer satisfaction. [www.contractorconnection.com](http://www.contractorconnection.com).

### **About Crawford®**

Based in Atlanta, Crawford & Company (NYSE: CRD-A and CRD-B) is the world's largest publicly listed independent provider of claims management and outsourcing solutions to carriers, brokers and corporations with an expansive global network serving clients in more than 70 countries. The Company's two classes of stock are substantially identical, except with respect to voting rights and the Company's ability to pay greater cash dividends on the non-voting Class A Common Stock (CRD-A) than on the voting Class B Common Stock (CRD-B), subject to certain limitations. In addition, with respect to mergers or similar transactions, holders of CRD-A must receive the same type and amount of consideration as holders of CRD-B, unless different consideration is approved by the holders of 75 percent of CRD-A, voting as a class. More information is available at [www.crawco.com](http://www.crawco.com).

### **About Phoenix Restoration Equipment**

Phoenix is a leading supplier of innovate equipment and technology solutions for water mitigation professionals. Phoenix launched the first LGR dehumidifier, the Phoenix 200 in 1994, and continues to lead the restoration industry forward with innovations like DryLINK. Learn more about Phoenix at [www.usephoenix.com](http://www.usephoenix.com).

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